Reduced turnover. In comparison with other labor pools, you could reduce your turnover by 50%. That means lower costs associated with turnover – training time, loss of productivity, loss of hours, and overtime for other staff. Some companies estimate turnover costs at approximately $5,000 per hire, so, with an effective disability community outreach effort, your company could save $2,500 per hire. And keep in mind, as the Baby Boomer generation retires, the disability community is considered the last untapped labor source in the country.

Lower recruiting costs. We believe in partnership and collaboration, taking full advantage of local recruiting services offered by the state, community-based organizations, and schools. As a result, you could cut back on newspaper, online and other media ads. Those types of recruiting costs can average as high as $2,500 per hire, but an effective disability community recruitment campaign is about $500 – a savings of $2,000 per hire.

Supports for working with injured/disabled employees. We understand what it means to you and to your employee if he/she is injured or disabled on the job. Indiana Vocational Rehabilitation Services has the expertise to help you support that employee with retraining or other accommodations as he/she rejoins your workforce.

Tax credits. You can take advantage of the Work Opportunity Tax Credit, a federal tax credit of up to $2,400, for every individual with a disability that your company hires.

Training. Individuals referred from Indiana Vocational Rehabilitation Services may be eligible for on-the-job training, which means your company could be reimbursed for a portion of the cost of training.

Increased customer base. Nationally, people with disabilities have an annual spending power of $796 billion.