



INDIANA INSTITUTE ON DISABILITY AND COMMUNITY  
**CENTER ON COMMUNITY  
LIVING AND CAREERS**

# Discovery Training

*Instruction for employment professionals supporting workers with disabilities or mental health challenges*

"I really enjoyed your seminar...You had my full attention. I had my first client today, and your information made me so much more comfortable."

"...quick note of thanks for the really informative and enjoyable training session the last two days. I had been feeling down about my job and after the training, I feel a renewed sense of hope and excitement."

**March 13-14, 2019**

Adult & Child Health  
State Road 135  
Greenwood, IN

**Cost: \$125**

**Register online:**

<http://go.iu.edu/29l7>

*See next page for more information.*

## OVERVIEW: DISCOVERY TRAINING

Employment professionals providing individualized Discovery must rely upon creativity, active listening, the ability to think in questions, thorough knowledge of the Vocational Rehabilitation service menu, and effective networking to guide a job seeker through this evolving experience.

This training offers hands-on experience through fieldwork and activities, one-on-one technical assistance, and face-to-face training. This is not a training for the passive observer; participants will be involved in skills practice for more than 60% of the total training. Instructors will introduce new applied learning aides to help you maintain Discovery best practices as you face challenges keeping the Discovery process authentic and meaningful! Be prepared to work, but find comfort in knowing your instructors will support you throughout the process!

*Discovery Training satisfies 8.5 hours of Foundational training.*

### Objectives

Learn how to:

- use the VR menu of service options.
- build next steps from one Discovery activity to another.
- identify hard/soft skills and interests influencing support strategies and vocational themes.
- identify personality traits and behavioral challenges and summarize them with strength-based, positive language.
- apply conditions as information-guiding workplace culture imperatives.
- use social networks to develop informational interview opportunities.
- communicate effectively with VR partners.

### Format & Dates

**March 13:** Face-to-face training with applied learning

**March 14:** Face-to-face training with applied learning and field-based practice

**March 29:** Deadline for submitting completed Informational Interview (post-training field assignment).

*Feedback and one-on-one mentoring provided to participant within two weeks.*

### The Coaching Team

Training is provided and facilitated by staff of the VR Technical Assistance and Training Team at the Center on Community Living & Careers. Our team has expertise in VR processes, supported employment, job development, benefits, and workplace teaching techniques.

### Face-to-Face in Greenwood

**Discovery Training** includes two days of in-person training, **March 13-14**, at:

**Adult & Child Health  
135 State Road  
Greenwood, IN  
877-882-5122**

Materials will be provided. Overnight accommodations and lunch is on your own. Registration begins at 8:30 a.m. Training begins both days at 9 a.m. and concludes at 4 p.m., **Eastern Time.**

### CEUs

CEUs are available for this training. Contact us for additional information. 812-856-0169. Course content includes face-to-face training, one-on-one technical assistance, and field assignments for a total 13.5 hours of training.

### Training Accessibility Accommodations

Participants needing training accommodations should contact Lori Pierce at least three weeks prior to training. Reach Lori at [lopierce@indiana.edu](mailto:lopierce@indiana.edu) or at 812-856-0169.

### Questions?

For questions regarding content, objectives, or Discovery trainers, contact Sandy Block at [seblock@indiana.edu](mailto:seblock@indiana.edu). For questions regarding accessibility accommodations, face-to-face meetings, or registration, contact Lori Pierce at [lopierce@indiana.edu](mailto:lopierce@indiana.edu) or 812-856-0169.

### Registration & Cost

\$125 per participant. **Deadline for registration is March 4.** Register now at: <http://go.iu.edu/2917>



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