

<p><b>Outcome:</b> Cluster B will reach the target of serving 3 % of children ages birth to 3</p>	<p><b>So that:</b> Early intervention services are reaching the children and their families that need those services early enough to achieve the maximum impact</p>
<p><b>Strategy update from last quarter:</b> We hypothesized if physicians prefer to refer to their own clinic, then we need to show the uniqueness of First steps and that for some families may be a better alternative than the clinic setting in order to see an increase in referrals. The LPCC has visited over 30 Medical offices within 6 rural counties, providing referral forms, developmental checklists, and colored posters with the developmental milestones. The SPOE director sent a letter to the Director of Noble Parkview Clinic, and will be meeting in person with her later in April. In February another First Step OT provider left to join the Amish Clinic in Topeka, no driving to appointments unless she wants to, higher pay and compensation for report writing. Currently this clinic has 7 First Step providers, all leaving for similar reasons. The SPOE Director has spoken with most of the therapists and they agree they want to collaborate with First Steps and address the medical needs as well as the more specialized services generally available by only a few First Steps therapists serving this rural community. The SPOE Director will meet with the clinic director in April to consider an MOA between First Steps and the Amish (Topeka ) Clinic.</p>	
<p><b>Explanation of Data:</b> One day Child Count- 1/01/2014-12/31/2014 <b>892</b>- this continues to be a slippage. Our Child Find Outreach activities began in January with our new LPCC Coordinator, we had been 4 months without one, June 30-Novmeber 1 The efforts the Coordinator is putting into outreach may not show until the March or June Profile Report.</p>	<p><b>Strategies(Who is responsible/timeline/evaluation):</b> The SPOE Director will meet with the Topeka Clinic Director in late April to discuss an MOA between First Steps and the clinic with regards to referral process. An MOA with this clinic should show an increase in our Amish referrals for La Grange and Elkhart Counties.</p>
<p><b>List barriers to accomplishing strategies and how to address them:</b> The Clinic Director may not be receptive to learning about the referral process- to address this the SPOE Director will ask for two of the therapists to join in the meeting.</p>	
<p><b>Resources needed:</b></p>	

<input type="checkbox"/> State Clarification <input type="checkbox"/> IIDC <input type="checkbox"/> Training <input type="checkbox"/> Mentoring <input checked="" type="checkbox"/> Other: Clusters, State
<b>Explain:</b> Continue to work with other SPOEs, especially those with a more rural population.
<b>Stakeholder Collaboration:</b> The SPOE director spoke with other SPOE directors at their last meeting and Cluster J shared that they did experience the same thing a few years ago. What they found was the trend swung back two years later and First Steps receives the referrals from the hospitals and the clinics.

